



PERFORMANCE COMPENSATION GUIDELINES

Our goal as a venue is to create a win-win; exposure for your music and entertainment for our guests. We don't look at live music as a revenue generating opportunity – we see it as an added value to our guests, and want to ensure all artists who work with us feel welcomed and treasured. Most importantly, we want to create an atmosphere in which everyone is enjoying the same pure mountain fun.

With this in mind, we develop compensation packages based on how we help each other's brand. In addition to monetary compensation, we also offer lodging, food and beverage vouchers, and lift tickets. Moreover, we have in-house sound equipment available for use, for a nominal charge, so you only have to bring your instruments. See below for a comprehensive list.

Our budget is based majorly on assessing your quantifiable fan base. There are variances for large events known as "BV Signature Events" such as New Year's Eve, or special requests and circumstances. For example, an artist is classified as category A, but his or her band members request to share rooms in order to double the amount of food and beverage credit. We are happy to work with you to accommodate your needs and ensure your stay at Bear Valley is a great one. Please refer to guideline below:

- A) **For the Emerging Professional** | 6k-12K Facebook Fans or equivalent following:
- If single musician: \$130/per hour. Typically 3, 45 min sets
 - If multiple musicians: \$100/per hour. Typically 3, 45 min sets
 - Food & Beverage: \$25 per artist per show
 - Lodging: 2 nights in the Bear Valley Lodge. Queen rooms provided. Families are welcome to stay as well, and larger rooms will be provided if available, equivalent value of \$25 will be deducted from monetary compensation for each "family room" request.

- B) **For the Emerging Professional Growing Their Base** | 3k-5k Facebook Fans or equivalent following:
- If single musician: \$110/per hour. Typically 3, 45 min sets
 - If multiple musicians: \$80/per hour. Typically 3, 45 min sets
 - Food & Beverage: \$25 per artist per show
 - Lodging: 1 night per performance in the Bear Valley Lodge. Queen rooms provided for each performer. Multiple nights can be provide if available, equivalent value of \$65 will be deducted from monetary compensation for each additional night/room requested.
- C) **For part-time Musicians with a Local/Regional Following** | 1k-3k Facebook Fans or equivalent following:
- If single musician: \$75/per hour. Typically 3, 45 min sets
 - If multiple musicians: \$50/per hour. Typically 3, 45 min sets
 - Food & Beverage: \$25 per artist per show
 - Lodging: 1 night in the Bear Valley Lodge. 1 single queen room for lead, and shared 2-queen rooms for band members. Individual queen rooms can be provided, if available, equivalent value of \$65 will be deducted from monetary compensation for each additional night/room requested.

Equipment List

- 2 Peavey XR86000 powered amps
- 4 Peavey PV12M monitors
- 4 Peavey PR12 Main speakers
- 4 Shure SM58 or SM57 mics
- 4 Boom mic stands
- 4 Speaker cables
- 4 Mic cables
- 4 Peavey Speaker stands
- 4 Hosa DI box for guitars
- 1 Misc adapters, cables, mics etc